



In order to strengthen our presence in North America we are looking for a

Self-employed SALES AGENT / Distributor for Canada

Since 1951 the family owned WALTHER-PRÄZISION Carl Kurt Walther GmbH & Co. KG (est. 1931) develops and produces premium QUICK COUPLING SYSTEMS, i.e. mono-couplings, multi-couplings and docking systems – all “Made in Germany”. With permanent innovation build in our products, these systems are successfully used wherever liquids, steam, gases, electrical or optical signals and electrical power are to be transferred and connected or disconnected safely.

Your Role:

- Importing and distributing our goods as a self-employed sales agent or distributor
- Implementing and managing sales promotion, programs and initiatives to stimulate further growth
- Systematically identifying and developing new customers
- Growing into being the expert for quick coupling systems in your market
- Keeping good communication with both customers and your German organization

Your Profile:

- Excellent in communicating, presenting and sales pitch in both English and French
- Existing industrial network throughout Canada
- 5+ years of successful application-oriented sales experience with foreign technical premium labels
- First experiences with fluid technologies and with importing German industrial equipment, spares or components

Our Offer:

- Takeoff or accelerate your business with our existing Canadian customers as base
- Technical training in Germany and training on the job
- Strong technical support from the team in Germany
- Tailored support possible to start-up

We look forward to receive your application or your questions regarding this position.

Contact us



WALTHER-PRÄZISION
Schnellkupplungssysteme / Quick Coupling Systems



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WALTHER CONNECTING & DOCKING